

# NYPMA 2024

## UPSTATE FALL WORKSHOP



**Friday, November 15**  
7:00am – 5:00pm

**BARBAGALLO'S**  
6344 E Molloy Rd  
East Syracuse, NY 13057



### Morning Session

- 7AM - 8AM ● Registration and Vendor Booth Visiting
- 8AM - 9AM ● Equipment Care and Maintenance – Craig Martelle, B & G Equip Co.
- 9AM - 10AM ● Safety – Chelle Hartzler, BCE, 360 Pest Consulting
- 10AM - 10:30AM ● Vendor Introductions/Break
- 10:30AM - 11:30AM ● Bed Bugs – Nina Jenkins, CTO, Conidio Tec
- 11:30AM - 12:30AM ● NYSDEC
- 12:30PM - 1:30PM ● Lunch

### Afternoon Technical Session

- 1:30PM - 2:30PM ● Roaches – George Williams, ACE, PHE, NISUS
- 2:30PM - 2:45PM ● Break
- 2:45PM - 3:45PM ● Rodents – Chelle Hartzler, BCE, 360 Pest Consulting
- 3:45PM - 4PM ● Dismissal

### Business Breakout

- 1:30PM - 2:30PM ● Customer Service – Margaret Garcia, Grit PPO
- 2:30PM - 2:45PM ● Break
- 2:45PM - 3PM ● Legislative Update – Bill Minahan, ACE, Ehrlich PC and Wayne Lair, Lobbyist, Statewide Public Affairs
- 3PM - 4PM ● Business Panel – Employee Benefits (Matson and Kellogg Benefits Group), Achieve Your Goals (Davidson Business Services, Mark Davidson)

**AM CREDITS:** CORE=3.0, 7A=1.0, 8=1.0

**PM CREDITS:** 7A=2.0, 7F=2.0, 8=2.0

**\*\* BREAKFAST AND LUNCH INCLUDED \*\***

Early Bird Registration (through 8/31)

**\$125.00**

Regular Registration (through 10/15)

**\$175.00**

Registration 10/16-11/15

**\$225.00**